



## Associate Director / Director: Portfolio Development

**Manifold Bio is a Series A stage biotechnology company aiming to revolutionize the discovery and development of protein therapeutics through novel measurement and design technologies.** Our platform brings multiplexed measurement to every step of protein engineering, including *in vivo* testing, [enabling precise targeting of disease tissues](#). We recently [raised a \\$40M Series A](#) to advance our platform technologies and expand our pipeline within and beyond oncology. The breadth of our platform potential creates new product and partnering opportunities to solve targeting more broadly across a range of tissues, modalities, and payloads. Our founders come from George Church's lab at Harvard Medical School and are innovators in leveraging DNA and protein multiplexing technologies to engineer biological systems. We are located in a brand new state-of-the-art 20,000 SF lab space in Fenway, Boston.

### Position

**Manifold Bio is seeking an enthusiastic, highly creative thinker to expand our product and business development efforts. You will work closely with the founders and R&D leadership to identify, spec out, and aid the execution of new opportunities to leverage our platform internally and through partnerships.** The ideal candidate will have a strong scientific background and experience mapping platform technologies to therapeutic opportunities / venture formation as well as experience interfacing with potential partners. This is a unique opportunity to work with world-class technologists innovating in cutting edge molecular biology and compute approaches to realize the potential of a novel protein engineering platform. You will lead the identification of novel drug development opportunities through a diversity of activities including conversations with industry experts and pharma partners, recruitment of advisors, literature review, prioritization of indications and targets, and iterating on experimental plans that efficiently evaluate the fit between therapeutic opportunities and our platform. You will also participate in broader external partnering efforts, own relationships, and drive deals to close. The position will work closely with the executive team and R&D team leaders to maximize the impact and value-capture potential of our platform. Together, we will leverage the Manifold Bio platform to create best-in-class tissue- and disease- targeted therapeutics.

### Responsibilities

- Lead the identification of novel drug program and partnering opportunities
- Review and synthesize relevant literature and market data
- Identify, recruit, and leverage advisors to identify and evaluate opportunities
- Create and leverage framework for prioritizing targets and indications
- Iterate on work plans with R&D leaders and partners
- Craft partnering and fundraising materials in collaboration with the leadership and R&D teams
- Engage actively and think creatively with partners to identify win-win partnering structures

### Required Qualifications

- Biology Ph.D. or equivalent experience in academia, industry, consulting, and/or VC
- 3+ years experience identifying and evaluating new therapeutic opportunities in BD, VC, consulting, industry R&D, or related field
  - NOTE: we encourage applications from R&D scientists looking to transition into BD
- Detailed knowledge of the preclinical R&D process and motivation to chart an efficient path through development
- A deeply technical mindset with a passion for novel science in areas such as protein engineering, cancer biology, and immunology
- Demonstrated ability to build rapport and alignment with R&D scientists



**ManifoldBio**

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## Preferred Qualifications

- Experience with small company new product planning / venture creation / consulting target ranking
- Experience with partnering at small companies, including active engagement with multiple deals that have been driven to completion
- Experience drafting R&D plans and interfacing with both internal R&D and external partners / CROs

## Why this might be a great role for you

- You love thinking about how to apply exciting new technologies
- You have experience in VC/company building but are eager to focus further on realizing the value of a specific platform technology
- You have experience with late stage deal execution and now want more influence over the new product planning and early R&D process
- You want to work in a fast, agile, well-funded startup with a tight knit team and culture of scientific boldness, ownership, and having fun
- You have a strong R&D track record and you're looking to transition to BD

**If you're excited to build a platform that combines DNA and protein multiplexing technologies, please reach out to [careers@manifold.bio](mailto:careers@manifold.bio).**

*We value different experiences and different ways of thinking and believe the most talented teams are built by bringing together people of diverse cultures, genders, and backgrounds.*